



### Introduction:

**Pearson** is the UK's largest awarding body offering academic and vocational qualifications.

BTEC Higher National qualifications are widely recognised by industry and higher education authorities around the world as the principal technical professional qualification at Levels 4 and 5. Developed in conjunction with employers, students, and professional bodies, BTEC Higher Nationals offer your students real experience, opportunities and comprehensive qualifications that will benefit their chosen career.

### Entry Requirements

- Applicants must be over 18 years of age.
- At least one GCE A level pass, with supporting passes at GCSE at Grades A, B or C in appropriate subjects or a qualification considered equivalent
- Have Intermediate HSSC pass with good grades (50% + )
- Mature entry: Appropriate work experience
- Where the GCSE examining board English language is not Cambridge or Pearson or AQA, such applicants possess at least an IELTS score 5.5

### Assessment

Progress is measured throughout the course. Evidence that is based on real-life work and studies is presented by the student in each module. There are no exams. Each module is internally assessed and graded by qualified Tutors/Assessors and Internal Verifiers. The final assessment is done by an Pearson Edexcel External Examiner. Grades awarded are Pass, Merit and Distinction. There is no overall grade awarded for this qualification.

### Progression and Recognition

A key progression path for Pearson BTEC HND learners is to the third year of a degree or honours degree programme, at number of UK and international universities depending on the match of the Pearson Edexcel BTEC Higher National units to the degree programme in question.

### Level 5 BTEC Higher National Diploma in Business (RQF)

#### Course Structure

This 2 years diploma is accredited by Pearson and delivered by Grafton College Islamabad. On completion of the course you will be awarded a Higher National Diploma (HND).

- Business and the Business Environment
- Marketing Essentials
- Human Resource Management
- Management and Operations
- Management Accounting
- Managing a Successful Business Project (Pearson-Set)
- Entrepreneurship and Small Business Management
- Financial Accounting
- Research Project (Pearson-set)
- Organisational Behaviour
- Business Strategy
- Developing Individuals, Teams and Organisations

#### Business (Specialist Units)

- Statistics for Management
- Consumer Behavior & Insight
- Pitching & Negotiation Skills

#### Accounting and Finance (Specialist Units)

- Financial Reporting
- Advance Management Accounting
- Financial Management

#### Key Facts

Course Code	HNDBUS
Start Dates	Every Month*
Duration	2 Years ( Full time)
Awarding Body	Pearson
Recognition:	HEC

### Level 5 BTEC Higher National Diploma in Computing (RQF)

#### Course Structure

This 2 years diploma is accredited by Pearson and delivered by Grafton College Islamabad. On completion of the course you will be awarded a Higher National Diploma (HND).

- Programming
- Networking
- Professional Practice
- Database Design & Development
- Security
- Managing a Successful Computing Project
- Strategic Information Systems
- Maths for Computing
- Computing Research Project
- Business Intelligence

#### Pathway: Software Engineering

- Discrete Maths
- Data Structures & Algorithms
- Advanced Programming
- Information Security Management
- Application Development

#### Pathway: Applications Development

- Prototyping
- Application Program Interfaces
- Application Development
- Data Structures & Algorithms
- Information Security Management

#### Key Facts

Course Code	HNDCOM
Start Dates	Every Month*
Duration	2 Years ( Full time)
Awarding Body	Pearson
Recognition	HEC

### BTEC Level 5 HND Diploma in Electrical and Electronics Engineering (RQF)

#### Course Structure

This 2 years diploma is accredited by Pearson and delivered by Grafton College Islamabad. On the completion of the course you will be awarded as Higher National Diploma (HND)

#### Level 4 Units

- Engineering Design
- Engineering Maths
- Engineering Science
- Managing a Professional Engineering Project (Pearson-set)
- Electrical and Electronic Principles
- Digital Principles
- Instrumentation and Control Systems
- Electronic Circuits and Devices

#### Level 5 Units

- Research Project
- Professional Engineering Management (Pearson-set)
- Further Mathematics
- Industrial Power, Electronics and Storage
- Industrial Systems
- Further Electrical, Electronic and Digital Principles
- Further Control Systems Engineering

#### Key Facts

Course Code	HNDEE
Start Dates	Every Month*
Duration	2 Years ( Full time)
Awarding Body	Pearson
Recognition	HEC



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## **Pearson BTEC Qualifications**

**Level 5 BTEC Higher National Diploma in Business (RQF)**

*Pathways: (Accounting, HRM, Marketing, Management)*

**Level 5 BTEC Higher National Diploma in Computing (RQF)**